

# All Things Data, LLC

September 17, 2021

Mr. Andrew Hoff

General Manager

Indiana Interactive, LLC dba NIC Indiana

151 W Ohio Street,

Suite 100

Indianapolis, IN 46204

RE: State of Indiana Office of Administration Request for Proposal 20-1351

Dear Mr. Hoff:

All Things Data is pleased to be selected by Indiana Interactive LLC dba NIC Indiana to perform as an Indiana Veteran Owned Small Business partner for the above referenced Request for Proposal (RFP). Our company was formed in Indiana, is formed as a corporation and is listed on the IDOA Directory of Certified Firms. We are willing and eager to carry out the responsibilities described in this letter. All Things Data commits to providing a portion of the MuleSoft implementation services, data reporting, consulting services, and technical resources as requested by NIC Indiana throughout the term of the prime contract resulting from the RFP. All Things Data, LLC agrees to comply with all the State statutes and will be subject to the provisions thereof as they relate to the scope of work required by the RFP. All Things Data, LLC anticipates performing work related to this RFP from October 2021 to October 2025. This time period may be extended should NIC Indiana be granted a contract extension. All Things Data, LLC anticipates that the overall value of the services provided to NIC Indiana during these contract periods will be 3%, of NIC Indiana's total proposed cost, minus banking fees, based on the current scope of our teaming agreement and the RFP. The overall value of services may increase should NIC Indiana be granted contract extensions. In the event this occurs an updated commitment letter will be submitted.

We look forward to partnering with NIC Indiana and the State of Indiana in support of the Payment Processing Services agreement.

Sincerely,



Montrial B. Harrell

CEO